Message Text

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PAGE 01 NEW DE 01706 040927Z

46

ACTION OPIC-12

INFO OCT-01 NEA-11 ISO-00 EB-11 AID-20 TRSE-00 /055 W

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R 040800Z FEB 74

FM AMEMBASSY NEW DELHI

TO SECSTATE WASHDC 9474

LIMITED OFFICIAL USE NEW DELHI 1706

PASS TO OPIC

E.O. 11652: N/A TAGS: EAID

SUBJ: ZUARI AGRO CHEMICALS

REF: NIELSON-BAUGHMAN LETTER OF DECEMBER 17, 1973

- 1. WE HAVE REVIEWED ZUARI YEAR-END STATEMENTS AND PROJECTIONS, AND BELIEVE UNLIKELY THAT ZUARI CURRENT RATIO WILL REACH ACCEPTABLE LEVELS BY 12-31-74. WE CALCULATE WITH UREA PRODUCTION OF 66 PERCENT CAPACITY CURRENT RATIO AT 12-31-74 WILL BE .503, AT 75 PERCENT .630, AT 90 PERCENT 1.000 AND AT 100 PERCENT 1.263. THESE CALCULATIONS DO NOT INCLUDE OVERRUN COMMITMENT.
- 2. IN ADDITION, UNCERTAINTY AS TO DELIVERY OF RAW MATERIALS AND PRICE OF SAME, AS WELL AS CURRENT CREDIT SQUEEZE IMPOSED BY RESERVE BANK OF INDIA MAY WELL PRODUCE ADDITIONAL ADVERSE EFFECTS ON ZAURI FINANCIAL CONDITION.
- 3. THEREFORE WE RECOMMEND THAT RUPEE OVERRUN COMMITMENT BE CALLED, PREFERABLY BY LENDERS COLLECTIVELY RATHER THAN OPIC INDIVIDUALLY. YOU ARE AWARE, OF COURSE, THAT RELATIVELY SMALL AMOUNT OF OVERRUN COMMITMENT (APPROX. RUPEES EIGHT MILLION AT CURRENT RATE) WILL NOT SIGNIFICANTLY IMPROVE ZUARI FINANCIAL PICTURE OR CURRENT RATIO, BUT WILL, NEVERTHELESS, BE OF SOME ASSISTANCE.
- ${\tt 4.}$ OUR DETAILED CALCULATIONS AND PROJECTIONS POUCHED TODAY. LIMITED OFFICIAL USE

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DECONTROL F
GLOWING 2-1-75
SCHNEIDER

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